

## **EXHIBIT A**

## NEW JERSEY DEPARTMENT OF BANKING AND INSURANCE CERTIFICATION OF JOINT INSURANCE FUND PROFESSIONALS FOR THE FUND YEAR ENDING DECEMBER 31, 2017

- I, Paul J. Miola, CPCU, ARM, hereby certify that
- A. I am the Executive Director of the Gloucester, Salem, Cumberland Counties Municipal Joint Insurance Fund, and am authorized to execute this certified statement. The terms and conditions for all renewal agreements or contracts, and the parties thereto, have not changed from the prior year, with exception of compensation as set forth below:

Service	Contractor	2016 Compensation Amount	2017 Compensation Amount
Actuary	The Actuarial Advantage	Not to exceed \$30,916	Not to exceed \$31,380
Administration / Executive Director	Arthur J. Gallagher Risk Management Services, Inc.	Not to exceed \$628,935	Not to exceed \$641,514
Administrative Consultant	PERMA, Inc.	Not to exceed \$41,369	Not to exceed \$42,196
Banking Services & Asset Manager	TD Bank & TD Wealth Management	.045% of the market value of the investment portfolio 0 - \$999,999.9915% \$1,000,000 +20%	.045% of the market value of the investment portfolio 0 - \$999,999.9915% \$1,000,000 +20%
Banking Services	Investors Bank	Not Appointed	Based on an average balance of \$20,000,000 – Federal Funds rate less .25% with a floor (minimum) of .65% and a ceiling (maximum) of 2.0%
Asset Manager	Wilmington Trust	Not Appointed	.05% of the market value of the investment portfolio
Attorney	David DeWeese, Esquire	Not to exceed \$95,481	Not to exceed \$97,391
Auditor	Bowman & Company	Not to exceed \$21,300	Not to exceed \$21,725
Claims Administration	Qual-Lynx (formerly Scibal & Associates)	\$465,662 minimum \$521,643 maximum	\$465,662 minimum \$521,643 maximum
		\$12,275 as EPL/POL Claims Advocate	\$10,000 as EPL/POL Claims Advocate
Claims Auditor	Independent Consulting & Risk Management Services	No Appointment	No Appointment
Exposure Data Mgmt System	EXIGIS, LLC	Not to Exceed \$10,303	Not to Exceed \$10,303
JIF Website	Joyce Media	Not to exceed \$3,780	Not to exceed \$3,780
Payroll Auditor	Bowman & Company	Not to exceed \$11,628	Not to exceed \$11,880

Property	AssetWORKS	\$19,908 Based Upon	Not to exceed \$33,872 based
Appraiser		Anticipated Building Counts	upon anticipated building counts
		\$4,305 Based on Anticipated	
		Building Counts to collect	
		secondary COPE data	
Recording Secretary	Brenda Smith	Not to exceed \$4,958	Not to exceed \$5,057
Safety Director	J. A. Montgomery Risk Control Services	Not to exceed \$189,678	Not to exceed \$194,095
	Right to Know	\$31,765	\$32,399
Subrogation	David DeWeese, Esquire	Prior to suit – 25% recovery	Prior to suit – 25% recovery
Attorney	,	Issue not joined – 30%	Issue not joined – 30%
		recovery	recovery
		Issue joined – 33.3%	Issue joined – 33.3% recovery
		recovery	
Treasurer	Tom Tontarski	Not to exceed \$13,011	Not to exceed \$13,271
Underwriting	Conner Strong &	Not to exceed \$10,501	Not to exceed \$10,711
Manager	Buckelew Insurance Services		
Wellness Director	Target Wellness	Not to Exceed \$52,459	Not to Exceed \$53,246

- B. To the extent the terms and conditions of any renewal agreements or contracts, or the parties thereto, have changed since the prior year, copies of such renewal/new agreements or contracts are enclosed.
- C. I am aware that the New Jersey Department of Banking and Insurance will rely on this certification in connection with determination of the above-referenced Joint Insurance Fund's compliance with applicable law.

(Signature of Executive Director)

1-23-2017

(Date)

- I, Brad Campbell, hereby certify that:
- A. I am the Chair of the Gloucester, Salem, Cumberland Counties Municipal Joint Insurance Fund and am authorized to execute this certified statement.
- B. I agree with the certified statements set forth above by the Executive Director.

(Signature of Chair)

(Date)