

**EXHIBIT A**  
**NEW JERSEY DEPARTMENT OF BANKING AND INSURANCE**  
**CERTIFICATION OF JOINT INSURANCE FUND PROFESSIONALS**  
**FOR THE FUND YEAR ENDING DECEMBER 31, 2018**

I, Paul J. Miola, CPCU, ARM, hereby certify that

- A. I am the Executive Director of the Gloucester, Salem, Cumberland Counties Municipal Joint Insurance Fund, and am authorized to execute this certified statement. The terms and conditions for all renewal agreements or contracts, and the parties thereto, have not changed from the prior year, with exception of compensation as set forth below:

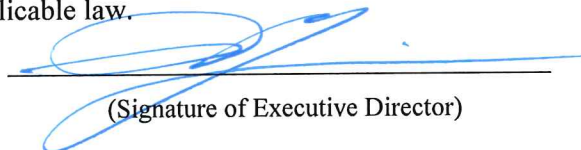
<b>Service</b>	<b>Contractor</b>	<b>2017 Compensation Amount</b>	<b>2018 Compensation Amount</b>
Actuary	The Actuarial Advantage	\$31,380	Not to exceed \$32,008
Administration / Executive Director	Arthur J. Gallagher Risk Management Services, Inc.	\$641,514	Not to exceed \$703,993
Administrative Consultant	PERMA, Inc.	\$42,196	Not to exceed \$43,803
Banking Services & Asset Manager	TD Bank & TD Wealth Management	\$2,654	Not Appointed
Banking Services	Investors Bank	0	Based on an average balance of \$20,000,000 – Federal Funds rate less .25% with a floor (minimum) of .65% and a ceiling (maximum) of 2.0%
Asset Manager	Wilmington Trust	\$5,928	.05% of the market value of the investment portfolio
Attorney	David DeWeese, Esquire	\$97,391	Not to exceed \$106,346
Auditor	Bowman & Company	\$21,725	Not to exceed \$22,265
Claims Administration	Qual-Lynx	\$465,662	\$467,190 minimum \$565,819 maximum  \$10,000 as EPL/POL Claims Advocate
Exposure Data Mgmt System	EXIGIS, LLC	\$10,303	Not to Exceed \$10,823
JIF Website	Joyce Media	\$3,780	\$3,780
Payroll Auditor	Bowman & Company	\$11,880	Not to exceed \$14,786
Property Appraiser	AssetWORKS	Not to exceed \$36,488	Not to exceed \$36,631 based upon anticipated building counts

Recording Secretary	Brenda Smith	\$3,789	Not Appointed
Recording Secretary	Kristi Kristie	\$1,268	Not to exceed \$5,057
Safety Director	J. A. Montgomery Risk Control Services	\$194,095	Not to exceed \$207,632
	Right to Know	\$23,293	Not to exceed \$36,183
Subrogation Attorney	David DeWeese, Esquire	\$61,955	Prior to suit – 25% recovery Issue not joined – 30% recovery Issue joined – 33.3% recovery
Treasurer	Tom Tontarski	\$13,271	Not to exceed \$13,536
Underwriting Manager	Conner Strong & Buckelew Insurance Services	\$10,711	Not to exceed \$11,229
Wellness Director	Target Wellness	\$53,246	Not to Exceed \$57,897

Service	Contractor	2017 Compensation Amount	2018 Compensation Amount
Liability Defense Panel	Birchmeier & Powell, LLC	\$103,165	Assigned Defense Counsel - \$150 per hour Approved Associate - \$125 per hour Paralegal - \$75 per hour
Liability Defense Panel	Barker, Gelfand, & James, LLC	\$34,697	Assigned Defense Counsel - \$150 per hour Approved Associate - \$125 per hour Paralegal - \$75 per hour
Liability Defense Panel	Craig, Annin, & Baxter, LLC	\$89,796	Assigned Defense Counsel - \$150 per hour Approved Associate - \$125 per hour Paralegal - \$75 per hour
Workers Compensation Defense Panel	Pietras, Saracino, Smith, & Meeks, LLC	\$86,887	Assigned Defense Counsel - \$135 per hour Approved Associate - \$110 per hour Occupational Cases - \$115 per hour Paralegal - \$75 per hour Court Appearances - \$65

Workers Compensation Defense Panel	Affanato Marut, LLC	\$34,351	Assigned Defense Counsel - \$135 per hour Approved Associate - \$110 per hour Occupational Cases - \$115 per hour Paralegal - \$75 per hour Court Appearances - \$65
Workers Compensation Defense Panel	Capehart & Scatchard, PA	\$50,325	Assigned Defense Counsel - \$135 per hour Approved Associate - \$110 per hour Occupational Cases - \$115 per hour Paralegal - \$75 per hour Court Appearances - \$65

- B. To the extent the terms and conditions of any renewal agreements or contracts, or the parties thereto, have changed since the prior year, copies of such renewal/new agreements or contracts are enclosed.
- C. I am aware that the New Jersey Department of Banking and Insurance will rely on this certification in connection with determination of the above-referenced Joint Insurance Fund's compliance with applicable law.



(Signature of Executive Director)

Jan. 22, 2018

(Date)

I, Brad Campbell, hereby certify that:

- A. I am the Chair of the Gloucester, Salem, Cumberland Counties Municipal Joint Insurance Fund and am authorized to execute this certified statement.
- B. I agree with the certified statements set forth above by the Executive Director.



(Signature of Chair)

Jan. 22, 2018

(Date)