

EXHIBIT A
NEW JERSEY DEPARTMENT OF BANKING AND INSURANCE
CERTIFICATION OF JOINT INSURANCE FUND PROFESSIONALS
FOR THE FUND YEAR ENDING DECEMBER 31, 2019

I, Paul Forlenza, hereby certify that

- A. I am the Executive Director of the Gloucester, Salem, Cumberland Counties Municipal Joint Insurance Fund, and am authorized to execute this certified statement. The terms and conditions for all renewal agreements or contracts, and the parties thereto, have not changed from the prior year, with exception of compensation as set forth below:

Service	Contractor	2018 Compensation Amount	2019 Compensation Amount
Actuary	The Actuarial Advantage	\$32,008	Not to exceed \$32,648
Administration / Executive Director	Arthur J. Gallagher Risk Management Services, Inc.	\$705,812	Not to exceed \$705,812
Administrative Consultant	PERMA, Inc.	\$43,803	Not to exceed \$44,679
Banking Services	Investors Bank	\$0	Based on an average balance of \$20,000,000 – Federal Funds rate less .25% with a floor (minimum) of .65% and a ceiling (maximum) of 2.0%
Asset Manager	Wilmington Trust	\$10,601	.05% of the market value of the investment portfolio
Attorney	David DeWeese, Esquire	\$106,603 \$22,500	Not to exceed \$108,735 \$750 per claim EPL/POL
Auditor	Bowman & Company	\$22,265	Not to exceed \$22,820
Claims Administration	Qual-Lynx	\$467,190	\$476,532 minimum \$577,133 maximum \$10,000 as EPL/POL Claims Advocate
Exposure Data Mgmt System	EXIGIS, LLC	\$10,303	Not reappointed
JIF Website	Joyce Media	\$3,780	\$4,500
Managed Care	Qual-Care	\$134,619	\$501 per claim fee
Payroll Auditor	Bowman & Company	\$14,786	Not to exceed \$15,170
Property Appraiser	AssetWORKS	Not to exceed \$40,666	Not to exceed \$27,122 based upon anticipated building counts

Recording Secretary	Kristi Kristie	\$5,158	Not to exceed \$5,158
Safety Director	J. A. Montgomery Risk Control Services	\$207,632	Not to exceed \$212,409
	Right to Know	\$36,183	Not to exceed \$36,907
Subrogation Attorney	David DeWeese, Esquire	\$9,220	Prior to suit – 25% recovery Issue not joined – 30% recovery Issue joined – 33.3% recovery
Treasurer	Tom Tontarski	\$13,536	Not to exceed \$13,807
Underwriting Manager	Conner Strong & Buckelew Insurance Services	\$11,229	Not to exceed \$11,454
Wellness Director	Target Wellness	\$57,897	Not to Exceed \$58,476
Service	Contractor	2018 Compensation Amount	2019 Compensation Amount
Liability Defense Panel	Birchmeier & Powell, LLC	\$109,603	Assigned Defense Counsel - \$165 per hour Approved Associate - \$135 per hour Paralegal - \$75 per hour
Liability Defense Panel	Barker, Gelfand, & James, LLC	\$42,229	Assigned Defense Counsel - \$165 per hour Approved Associate - \$135 per hour Paralegal - \$75 per hour
Liability Defense Panel	Craig, Annin, & Baxter, LLC	\$97,092	Assigned Defense Counsel - \$165 per hour Approved Associate - \$135 per hour Paralegal - \$75 per hour
Liability Defense Panel	Brown & Connery, LLP	\$0	Assigned Defense Counsel - \$165 per hour Approved Associate - \$135 per hour Paralegal - \$75 per hour
Liability Defense Panel	Madden & Madden, PA	\$20,395	Assigned Defense Counsel - \$165 per hour Approved Associate - \$135 per hour Paralegal - \$75 per hour
Workers' Compensation Defense Panel	Pietras, Saracino, Smith, & Meeks, LLC	\$86,979	Assigned Defense Counsel - \$140 per hour Approved Associate - \$115

			per hour Occupational Cases - \$115 per hour Paralegal - \$75 per hour Court Appearances - \$65
Workers' Compensation Defense Panel	Affanato Marut, LLC	\$47,638	Assigned Defense Counsel - \$140 per hour Approved Associate - \$115 per hour Occupational Cases - \$115 per hour Paralegal - \$75 per hour Court Appearances - \$65
Workers' Compensation Defense Panel	Capehart & Scatchard, PA	\$39,387	Assigned Defense Counsel - \$140 per hour Approved Associate - \$115 per hour Occupational Cases - \$115 per hour Paralegal - \$75 per hour Court Appearances - \$65

- B. To the extent the terms and conditions of any renewal agreements or contracts, or the parties thereto, have changed since the prior year, copies of such renewal/new agreements or contracts are enclosed.
- C. I am aware that the New Jersey Department of Banking and Insurance will rely on this certification in connection with determination of the above-referenced Joint Insurance Fund's compliance with applicable law.



(Signature of Executive Director)

January 28 2019

(Date)

I, Robert Law, hereby certify that:

- A. I am the Chairperson of the Gloucester, Salem, Cumberland Counties Municipal Joint Insurance Fund and am authorized to execute this certified statement.
- B. I agree with the certified statements set forth above by the Executive Director.



(Signature of Chairperson)

January 28, 2019

(Date)