

**EXHIBIT A**  
**NEW JERSEY DEPARTMENT OF BANKING AND INSURANCE**  
**CERTIFICATION OF JOINT INSURANCE FUND PROFESSIONALS**  
**FOR THE FUND YEAR ENDING DECEMBER 31, 2020**

I, Paul Forlenza, hereby certify that

- A. I am the Executive Director of the Gloucester, Salem, Cumberland Counties Municipal Joint Insurance Fund, and am authorized to execute this certified statement. The terms and conditions for all renewal agreements or contracts, and the parties thereto, have not changed from the prior year, with exception of compensation as set forth below:

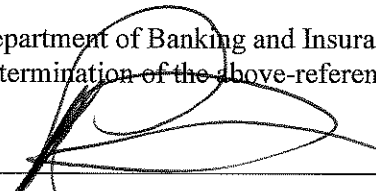
Service	Contractor	2019 Compensation Amount	2020 Compensation Amount
Actuary	The Actuarial Advantage	\$32,648	Not to exceed \$33,301
Administration / Executive Director	Arthur J. Gallagher Risk Management Services, Inc.	\$719,928	Not to exceed \$734,327
Administrative Consultant	PERMA, Inc.	\$44,679	Not to exceed \$45,573
Banking Services	Investors Bank	\$0	Based on an average balance of \$20,000,000 – Federal Funds rate less .25% with a floor (minimum) of .65% and a ceiling (maximum) of 2.0%
Asset Manager	Wilmington Trust	\$14,867	.05% of the market value of the investment portfolio
Attorney	David DeWeese, Esquire	\$108,735 \$24,000	Not to exceed \$110,910 \$750 per claim EPL/POL
Auditor	Bowman & Company	\$22,820	Not to exceed \$23,276
Claims Administration	Qual-Lynx	\$476,532	\$495,594 minimum \$600,219 maximum  \$10,000 as EPL/POL Claims Advocate
Technology Risk Services	Pivot Point Security.	\$12,037	\$12,037
Technology Risk Services	Media Pro	\$7,439	\$7,439
Technology Risk Services	Secure Data Consulting Services	\$50,875	\$73,260
JIF Website	Joyce Media	\$4,500	\$4,500
Managed Care	Qual-Care	\$148,733	\$516 per claim fee
Payroll Auditor	Bowman & Company	\$15,170	Not to exceed \$15,466

Police Online Training	Police One Academy	\$15,820	Not to exceed \$20,000
Property Appraiser	AssetWORKS	Not to exceed \$29,960	Not to exceed \$21,491 based upon anticipated building counts
Recording Secretary	Kristi Kristie	\$5,158	Not to exceed \$5,158
Safety Director	J. A. Montgomery Risk Control Services	\$212,409	Not to exceed \$216,658
	Right to Know	\$36,907	Not to exceed \$43,172
Subrogation Attorney	David DeWeese, Esquire	\$18,762	Prior to suit – 25% recovery Issue not joined – 30% recovery Issue joined – 33.3% recovery
Treasurer	Tom Tontarski	\$13,807	Not to exceed \$14,083
Underwriting Manager	Conner Strong & Buckelew Insurance Services	\$11,454	Not to exceed \$11,683
Wellness Director	Target Wellness	\$58,476	Not to Exceed \$59,061

Service	Contractor	2019 Compensation Amount	2020 Compensation Amount
Liability Defense Panel	Birchmeier & Powell, LLC	\$131,245	Assigned Defense Counsel - \$165 per hour Approved Associate - \$135 per hour Paralegal - \$75 per hour
Liability Defense Panel	Barker, Gelfand, & James, LLC	\$92,573	Assigned Defense Counsel - \$165 per hour Approved Associate - \$135 per hour Paralegal - \$75 per hour
Liability Defense Panel	Craig, Annin, & Baxter, LLC	\$70,742	Assigned Defense Counsel - \$165 per hour Approved Associate - \$135 per hour Paralegal - \$75 per hour
Liability Defense Panel	Brown & Connery, LLP	\$0	Assigned Defense Counsel - \$165 per hour Approved Associate - \$135 per hour Paralegal - \$75 per hour

Liability Defense Panel	Madden & Madden, PA	\$17,634	Assigned Defense Counsel - \$165 per hour Approved Associate - \$135 per hour Paralegal - \$75 per hour
Workers' Compensation Defense Panel	Pietras, Saracino, Smith, & Meeks, LLC	\$82,248	Assigned Defense Counsel - \$140 per hour Approved Associate - \$115 per hour Occupational Cases - \$115 per hour Paralegal - \$75 per hour Court Appearances - \$70
Workers' Compensation Defense Panel	Affanato Marut, LLC	\$60,693	Assigned Defense Counsel - \$140 per hour Approved Associate - \$115 per hour Occupational Cases - \$115 per hour Paralegal - \$75 per hour Court Appearances - \$70
Workers' Compensation Defense Panel	Capelhart & Scatchard, PA	\$21,966	Assigned Defense Counsel - \$140 per hour Approved Associate - \$115 per hour Occupational Cases - \$115 per hour Paralegal - \$75 per hour Court Appearances - \$70

- B. To the extent the terms and conditions of any renewal agreements or contracts, or the parties thereto, have changed since the prior year, copies of such renewal/new agreements or contracts are enclosed.
- C. I am aware that the New Jersey Department of Banking and Insurance will rely on this certification in connection with determination of the above-referenced Joint Insurance Fund's compliance with applicable law.

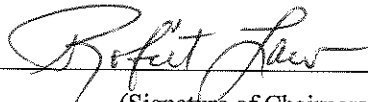
  
\_\_\_\_\_  
(Signature of Executive Director)

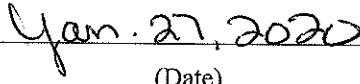
Jan. 27, 2020  
\_\_\_\_\_  
(Date)

I, Robert Law, hereby certify that:

- A. I am the Chairperson of the Gloucester, Salem, Cumberland Counties Municipal Joint Insurance Fund and am authorized to execute this certified statement.

B. I agree with the certified statements set forth above by the Executive Director.

  
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(Signature of Chairperson)

  
\_\_\_\_\_  
(Date)