Gloucester, Salem, Cumberland Counties Municipal Joint Insurance Fund





TRICO JIF Member Municipalities

Carneys Point Township	Paulsboro Borough
Clayton Borough	Penns Grove Borough
Deptford Township	Pennsville Township
East Greenwich Township	Pilesgrove Township
Elk Township	Pitman Borough
Elsinboro Township	Quinton Township
Fairfield Township	Shiloh Borough
Franklin Township	South Harrison Township
Glassboro Borough	Swedesboro Borough
Greenwich Township	Upper Pittsgrove Township
Harrison Township	Vineland City
Hopewell Township	Washington Township
Logan Township	Wenonah Borough
Lower Alloways Creek Township	West Deptford Township
Mannington Township	Westville Borough
Mantua Township	Woodbury City
Monroe Township	Woodbury Heights Borough
National Park	Woolwich Township
Oldmans Township	

JIFs are the most successful example of interlocal cooperation in the history of the State!

Message from the JIF Chairperson

I am deeply honored to have served as the fund chair for the TRICO Municipal Joint Insurance Fund. Throughout 2023, our JIF member municipalities encountered numerous challenges. However, I am immensely proud of our collective efforts in working together to improve the safety and well-being of our communities.

The new exposures and challenges we face include ongoing cyber threats, a hardening reinsurance market, inflation, and recent statutory/regulatory changes. There is a worldwide insurance crisis affecting all insurance companies and JIFs. However, despite these challenges, our JIF offers great value as well as programs to effectively mitigate these complex risks.

Notable examples of our programs include the establishment of the Cyber JIF this year, which serves as a valuable resource for cyber risk support. To further enhance our members' risk management efforts, we appointed a new Technology Risk Management Director who specializes in managing cyber risks. Our JIF also provides comprehensive safety and risk management training, along with an extensive array of resources to support our members. We take pride in our claims management services and our effective EPL/POL risk management programs, which are specifically designed to minimize claims. Moreover, our wellness program encourages employees to prioritize their well-being, ultimately leading to cost savings and reduced claims.

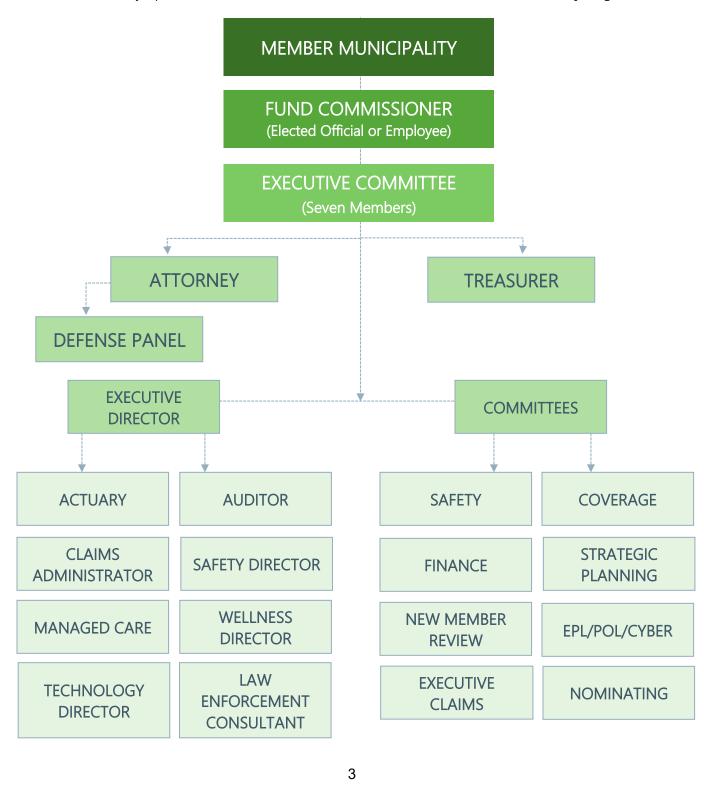
We express our heartfelt gratitude to every TRICO member municipality for their unwavering support of these invaluable programs. Your loyalty and dedication serve as the bedrock of the TRICO JIF's success. We appreciate the profound impact that your commitment has on our collective achievements.

Karen Sweeney Borough of Wenonah 2023 TRICO JIF Chairperson



JIF Organizational Structure

The success of the TRICO JIF stems from collaboration among member municipalities. The Fund hires professionals including an Administrator, Safety Director and specially qualified defense attorneys to assist members in the daily operations of the JIF. Additional information is available at www.tricojif.org.



JIF Leadership

2023 EXECUTIVE COMMITTEE

The Executive Committee serves as the Governing Body of the Fund with five elected Fund Commissioners serving along with the Chairperson and the Secretary of the Fund. During their terms of office, members of the Executive Committee shall exercise the full power and authority of the Fund Commissioners as expressly provided by the Fund's Bylaws.

Member Municipality	Name	Position
Wenonah Borough	Karen Sweeney	Fund Chairperson
South Harrison Township	Robert Diaz	Fund Secretary
Quinton Township	Marjorie Sperry	Exec. Committee Member 1
Elsinboro Township	Douglas L Hogate Sr.	Exec. Committee Member 2
Washington Township	Colette Bachich	Exec. Committee Member 3
Vineland City	Jeffre Celebre	Exec. Committee Member 4
Carneys Point Township	Ken Brown	Exec. Committee Member 5
East Greenwich Township	Stephanie McCaffrey	Exec. Committee Alternate 1
Lower Alloways Creek Township	Kevin Clour	Exec. Committee Alternate 2
Woolwich Township	Jane DiBella	Exec. Committee Alternate 3
Pennsville Township	Daniel J Neu	Exec. Committee Alternate 4
Elk Township	Carolyn King-Sammons	Exec. Committee Alternate 5



Message From the Executive Director

It is remarkable to acknowledge that the 2023 Fund Year is drawing to a close. Despite the numerous challenges faced in recent years, I am confident that the most arduous days are now behind us. Throughout this period, the JIF has successfully weathered the impact of the COVID-19 pandemic, significant statutory and regulatory changes, social inflation, and the most challenging excess and reinsurance market since the 1980s. A more comprehensive discussion of these challenges can be found in the subsequent sections. Nevertheless, our JIF remains committed to providing relevant programs and resources to assist our members in effectively managing the risks associated with their operations, while maintaining its position as one of the most financially stable JIFs in the State.

Another notable development in recent years has been the turnover of Fund Commissioners and long-term municipal JIF representatives, such as Safety & Claims Coordinators. This turnover reflects a broader challenge faced by many members in recruiting and retaining qualified employees. Consequently, my office has undertaken a reevaluation of our practices. This has resulted in the implementation of measures such as increased utilization of virtual meetings, expanded opportunities for online training, and other initiatives aimed at saving costs and time. It is my hope that these changes will alleviate the difficulties faced by members in participating in the JIF, while continuing to address their needs effectively.

Lately, a concern that has been brought to my attention pertains to the "JIF required training." Many members believe that the JIF imposes an excessive training burden on their employees. However, it is important to clarify that the JIF does not mandate any training. The training that member employees are required to undergo throughout the year is mandated by Federal and State Government, as well as other regulatory agencies. The role of the JIF is to facilitate the availability of this mandated training to our members in the most efficient and effective manner possible, ensuring compliance. While the JIF does offer financial incentives for members to participate in various training opportunities (such as Annual Elected Officials Training and Bi-Annual Managers & Supervisor's Training), none of this training is mandated by the JIF.

As we embark on a promising 2024, I encourage you to continue leveraging the multitude of resources available to you through your JIF membership. Furthermore, please do not hesitate to provide my staff and me with your feedback and suggestions on how we can enhance the value of your JIF experience. I would like to express my gratitude to the Fund Commissioners, Fund Professionals, and other municipally appointed JIF representatives for their unwavering dedication. Without their efforts, the JIF would not be equipped to withstand the current challenges and maintain the robust program we have today.

Paul A. Forlenza, MGA Risk Program Administrators (RPA) 2023 Executive Director for the TRICO JIF



JIF Myths

A common misconception is the notion that the JIF imposes training requirements on our members. It is important to clarify that training is not required by the JIF, but rather mandated by state and federal statutes and regulations, court mandates, and other agencies including the NJ Attorney General's Office.

While the JIF cannot require attendance, or participation in these programs, they are designed to help you comply with the training requirements mentioned above that place obligations on municipal officials and employees. We strive to provide effective and efficient mechanisms by which our members can complete mandated training.

Results:

- Training helps prevent employee injuries and saves you money
- Creates a "Culture of Safety"
- Risk Management Programs protect your municipality

Training = Reduced Accidents = Less Money Spent on Claims = More \$ for Your Community.

And without training and risk management programs you will likely:

- Encounter more claims
- Face expensive lawsuits
- Pay higher assessments
- Suffer reputational harm

Support the JIF by Encouraging Your Employees to Participate in These Programs:

- Online and in Person Safety Training
- ▶ EPL/POL Training and Helpline
- Wellness Program
- Transitional Duty
- Cyber Security Awareness Initiatives
- Law Enforcement Risk Management Services

You have direct access to a variety of resources and Fund Professionals to support you in risk control efforts.

2023 presented unique challenges to the Joint Insurance Fund. Some meetings, seminars, and trainings moved to a virtual format, but safety and risk management did not take a break!

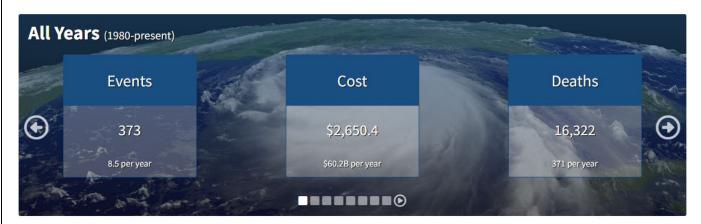
HARDENING INSURANCE MARKET

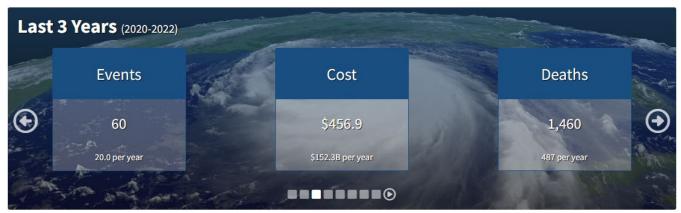
Rising costs for coverage occurred across all industries due to natural disasters, police shootings and judicial decisions, and increased number of cyber-attacks. But even in a hard market, the MEL was able to restructure coverage to meet market demands while providing the most effective risk management solutions to our members.

- Affects all Insurance Companies and JIFs
- Both Personal and Commercial
- Reinsurance Costs Driving 35% of our Budget

20% of Billion Dollar events of the last 43 years happened since 2020.

Eighteen \$1 billion property loss events in the U.S. in 2022

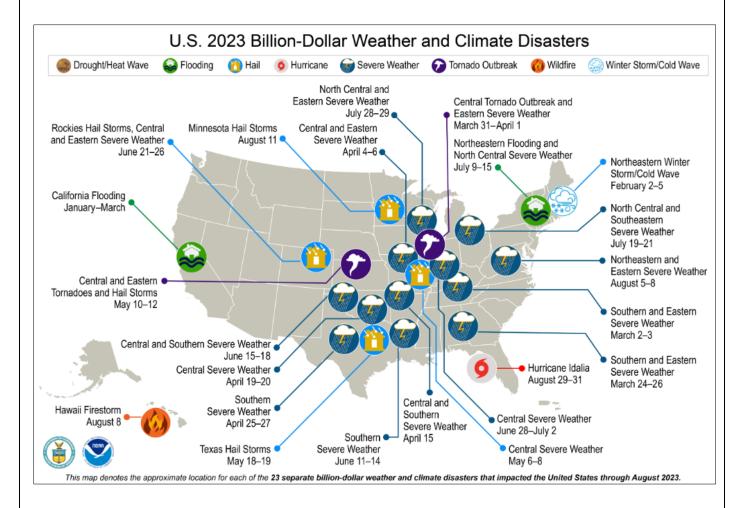




NOAA National Centers for Environmental Information (NCEI) U.S. Billion-Dollar Weather and Climate Disasters (2023). https://www.ncei.noaa.gov/access/billions/, DOI: 10.25921/stkw-7w73

These losses result in:

- Lower Coverage Limits
- Tighter Coverage Definitions
- Increasing Rates



NOAA National Centers for Environmental Information (NCEI) U.S. Billion-Dollar Weather and Climate Disasters (2023). https://www.ncei.noaa.gov/access/billions/, DOI: 10.25921/stkw-7w73

Pension Offset

Follows "Investigation" by the State Comptroller's Office, where settlements for medical monitoring will no longer be granted. All pending Workers' Compensation petitions for claims where the employee receives an Accidental Disability Pension will need to be settled by the Workers' Compensation carrier. As of 9/30/2023, TRICO JIF Members had 16 of these claims with a total incurred value of over \$3.4 million.

PTSD

Claims related to post-traumatic stress disorder (PTSD) are increasing, particularly due to incidents involving police shootings, serious injuries, and traumatic events. These claims are becoming more expensive. As of 9/30/2023, there are 25 claims with a total incurred value of \$1,373,897 for the fund year 2023.

Reopeners

Litigation Reopeners impact JIF claims. An injured employee can "reopen" a previously settled Workers' Compensation matter within two years of final payment on the claim indicating a change in their medical condition that warrants the "reopening" of the claim resulting in additional litigation, medical, and other expenses. In the past, it was unusual to see a claim reopen more than once. Now, claims reopen four and five times resulting in escalating claims costs. As of 9/30/2023, collectively, TRICO JIF Members had 57 claims in "reopener" status. These claims have a total incurred value of over \$8.1 million.

Sexual Abuse and Molestation (SAM) Legislation:

This law eliminated statute of limitations for civil actions by sexual abuse victims and Title 59 immunities cannot be used to defend these claims. Your JIF utilizes vetted JIF defense attorneys and provides strong litigation management, and provides training like the *Protection & Safe Treatment of Minors* Program and the *Protecting Children for Employees and Volunteers* online Training. As of 9/30/2023, there are 2 claims with a total incurred value of \$2,500 for the fund year 2023.

Firefighters Cancer Presumption

This law applies to firefighters under the age of 75 with seven years of service suffering from fire-fighting related cancers. The law opens the door to claims by current and former career and volunteer firefighters, regardless of the magnitude or extent of their exposures, and regardless of whether the cancer at issue has ever been definitively proven to be related to any firefighter exposures. Your JIF provides local management of these claims and TRICO JIF members had 5 of these claims. These claims have a total incurred value of \$103,926.

Recreational Marijuana

Potential source of Police Liability claims due to varying levels of enforcement of the law. This legislation may also become a source of future Land Use claims. Your JIF Professionals are monitoring the possible impact on employee and Land Use matters.

Workers' Compensation Disabilities Rate

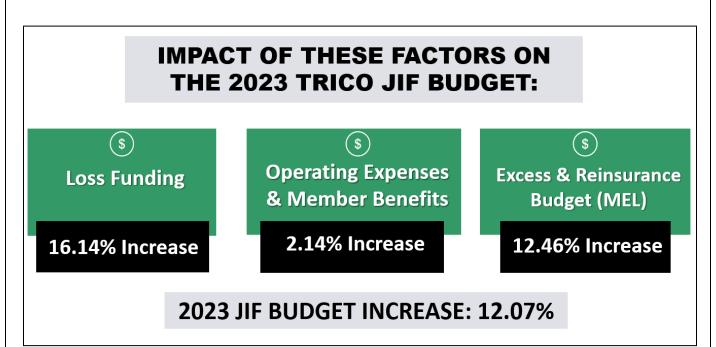
New Jersey saw the highest jump in Workers' Compensation benefit rates since the early 1980s: a combined rate increase of 13.4% in the TTD rate since 2021. Increased from \$969/week to \$1,099/week.

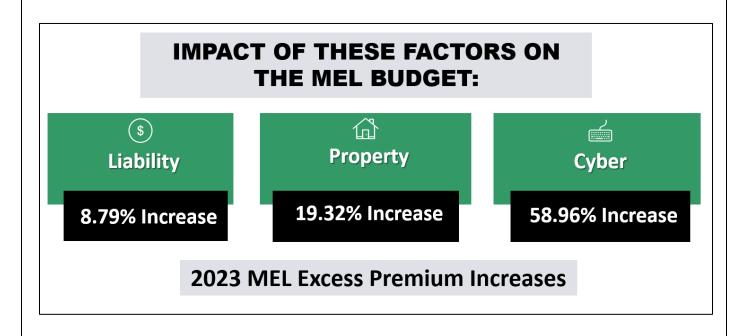
Social Inflation

Rising costs of insurance claims resulting from increasing litigation, broader definitions of liability, more plaintiff-friendly court decisions, and larger compensatory jury awards. Social Inflation is a general feeling that someone "needs to pay" when there's some kind of damage or injury sustained, regardless of negligence.

COVID-19

In the Spring of 2020, at the beginning of the pandemic, the New Jersey Legislature joined a handful of other states in making COVID 19, contracted by first responders and/or essential employees, compensable under the their Workers Compensation Act. In New Jersey, 82% of COVID claims are from essential personnel, specifically police agency personnel. While the organizational design of the JIF and MEL, coupled with a strong reinsurance program, assisted the MEL in managing these unforeseen costs, COVID has still had a significant impact on the JIF and MEL system. While we are thankfully seeing a decrease in the overall number of COVID claims, in total, the NJ MEL System experienced more than \$24.7 million in incurred costs and 8 fatalities since the beginning of the pandemic. As of 6/30/23 the TRICO JIF has received 436 COVID Claims with a total incurred value in excess of \$1,064,000.





Your Risk Management Team

FUND COMMISSIONER:

A member of the governing body or a municipal employee, the Fund Commissioners are responsible for the operation of the Fund in accordance with the Fund Bylaws and all applicable statutes and regulations. DUTIES:

- Liaison between municipality and Fund
- Attends all monthly meetings
- Serves on JIF boards and committees
- Monitors municipality's participation and protects interests

CLAIMS COORDINATOR:

Each member municipality in the Fund appoints a Claims Coordinator. It is the responsibility of the Claims Coordinator to oversee the reporting of claims within the municipality. DUTIES:

- Maintains claims forms and records
- Ensures all claims are promptly reported and monitored
- Relays information between municipality and claims adjusters
- Can help control the cost and outcome of claims

SAFETY COORDINATOR:

Appointed by the municipality to oversee the member's safety efforts and act as a liaison between the municipality, the JIF Safety Director and other outside agencies. DUTIES:

- Chairs Safety Committee & coordinates employee safety training
- Ensure the annual Safety Contract is signed and the Safety Committee develops meaningful safety improvement objectives
- Reviews and disseminates Safety Director Reports

WELLNESS COORDINATOR

The Wellness Coordinator acts as a liaison between the Wellness Director and municipality. DUTIES:

- Coordinates all Wellness activities in support of the program mission
- Posts and distributes Wellness materials provided by the Wellness Director

RISK MANAGEMENT CONSULTANT (RMC):

The RMC is an Insurance Professional that provides guidance to member municipalities. DUTIES:

- Consults members to customize risk management programs for specific needs and goals
- Understands local issues and helps members maximize JIF programs
- Places optional coverage outside the JIF

Financial Highlights

2023 FINANCIAL HIGHLIGHTS

- Overall JIF Budget increase of 11.6% while maintaining all Member Benefits
- Budget increase completely offset by surplus release
- Funded MEL above liability to cover potential MEL Retro Surplus Trigger Premium in future years
- Maintain \$500,000 SIR for Workers' Comp, Liability and Auto Claims
- Maintain Property SIR of \$100,000
- Continued use of the Renewal Revaluation Program benefiting 5 Members
- ▶ 1 Member qualified for the Retrospective Program

2024 FINANCIAL VISION

- Overall JIF Budget increase of 8.6% prior to the removal of East Greenwich Township and EMS services for Monroe Township while maintaining all Member Benefits
- Loss Funding increase of 2.47% inclusive of \$286,000 directly attributable to "pension offset"
- Excess/Standalone Insurance Budget increase of 21.47% (\$1,303,170)
- Continued use of the Renewal/Revaluation Program benefiting 4 members
- ▶ Continued use of the Retrospective Assessment Program no members qualified

OPERATING RESULTS SUMMARY: ALL FUND YEARS (1991 TO 9/30/23)



RETURN OF SURPLUS

The JIF's surplus release strategy is to create long term stability. A conservative approach allows us to achieve that goal.

\$26.4



CASH POSITION

Our strong cash position can be attributed to member commitment to safety, risk management and claims management. \$32.1



NET CURRENT SURPLUS

JIF Members shared \$1.7 million in dividends released in 2023.

\$13.8 MILLION

Financial Picture: Audit & Budget

As of 12/31/2022, the TRICO JIF's total assets decreased by -10.1% and its net position decreased by -23.8% over the prior year end following the release of \$2.2 million in surplus and the accrual for the potential liability due under the MEL Retrospective Program. It is important to note that the Fund's operating expenses represent 12% of the total JIF budget. This is in comparison to other U.S. pools with a typical operating ratio of 20-25% and commercial insurers with operating expenses approaching 40%. As of 12/31/2022, the JIF had a cash balance in excess of \$5.3 million with an additional \$24.2 million in investments. Total assets exceed \$30.8 million. These figures are indicative of the Fund's financial strength and its ability to pay member claims well into the future.

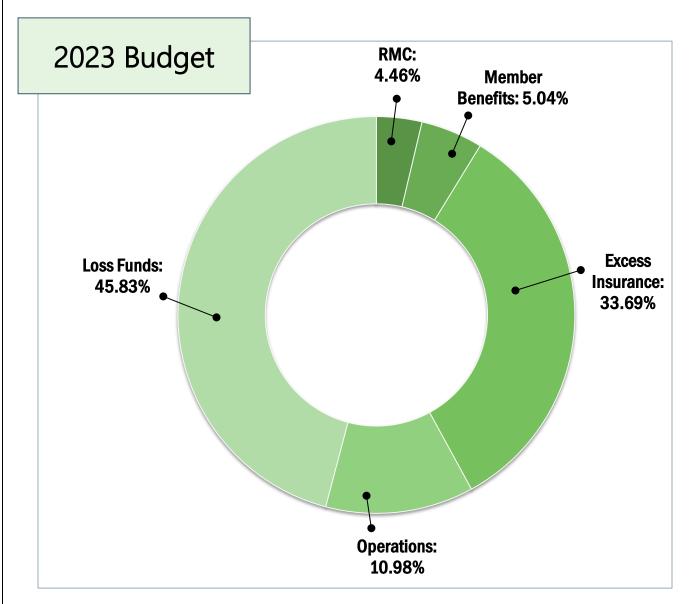
Net Position Summary	12/31/2022	12/31/2021	% Change
Total Assets	\$30,835,800	\$34,282,315	-10.1%
Net Position - Unrestricted	\$12,738,102	\$16,724,401	-23.8%

THE BUDGET: FIVE COMPONENTS

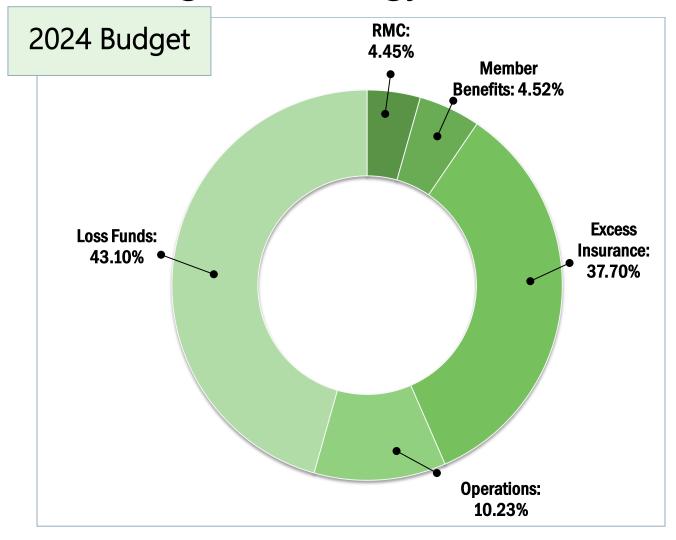
- 1. Loss Funds: The amount needed to pay claims within the JIF's Self Insured Retention (SIR) and is based upon historical claims and exposure trends and certified by the JIF Actuary.
- **2. Operations:** Expenses related to the operation of the JIF. Operating Expenses are kept at a reasonable level under the watchful eye of the Finance Committee.
- **3. Member Benefits:** Consists of member program benefit costs including Optional Safety Budget, Safety Incentive Program, EPL/Cyber Risk Management, Elected Officials Training, Wellness Incentive Program and the Technology Risk Management Program.
- **4. Excess Insurance Costs:** Premiums paid for reinsurance or direct insurance purchases and protects the JIF from catastrophic claims. Provides coverage through the membership in the Municipal Excess Liability Joint Insurance Fund (MEL) which uses the joint purchasing power of its NJ JIFs to negotiate the lowest possible rates. These costs also include coverage for Environmental Impairment Liability Coverage through the Fund's membership in the Environmental Risk Management Joint Insurance Fund (EJIF).
- 5. RMC Fees: Consists of Risk Management Consultant fees.

2023 Budget Highlights

- The pie chart displayed below demonstrates the efficiency of the JIF program
- A percentage of the JIF's budget pays for member claims within the JIF Self Insured Retention (SIR) of \$500,000 for Workers' Compensation and Liability and \$100,000 for property
- Once a claim exceeds the local JIF level, the financial responsibility falls to the Municipal Excess Liability Joint Insurance Fund (MEL)
- The chart below illustrates the allocation of member dollars to JIF expenses
- The JIF never relinquishes control over the claim; however, claims experts at the MEL level monitor the more challenging claims and provide guidance on their disposition



2024 Budget & Strategy



2024 VISION

Part of the TRICO JIF's financial strength stems from member involvement. Member Benefits represent 4.52% of the overall Budget and provides funding for members' local safety, risk management, Law Enforcement risk management and Wellness initiatives which helps control their claims. Each of these programs will remain in 2024. In addition, the JIF continues to face many challenges outside of its control, including recent legislative and regulatory changes, which are placing a greater financial burden on the JIF. This includes an additional \$286,000 in loss funding to pay for the "Pension Offset" Directive. Overall, we will continue to assist our members in managing the risk associated with their operations through effective safety & risk management programs while managing claims when they occur.

While the 2024 JIF budget is increasing \$1.132 million, we are releasing \$1.7 million in surplus to members to mitigate the impact.

Financials: Dividends and Recoveries

DIVIDENDS

The JIF is a not for profit public entity. Therefore, unspent funds are returned to the members with interest! \$1.7 million was returned in 2023. In total over \$26.4 million* has been returned to current and former TRICO JIF members since inception. Below is the historical dividend distribution grand total for all years. Dividends are returned in direct proportion to members' contribution.

MEMBER	TOTAL	MEMBER	TOTAL
CARNEYS POINT TOWNSHIP	\$871,587	PENNS GROVE BOROUGH	\$905,469
CLAYTON BOROUGH	\$560,436	PENNSVILLE TOWNSHIP	\$939,484
DEPTFORD TOWNSHIP	\$1,514,498	PILESGROVE TOWNSHIP	\$154,687
EAST GREENWICH TOWNSHIP	\$589,185	PITMAN BOROUGH	\$1,380,208
ELK TOWNSHIP	\$341,866	QUINTON TOWNSHIP	\$80,145
ELSINBORO TOWNSHIP	\$7,098	SHILOH BOROUGH	\$37,478
FAIRFIELD TOWNSHIP	\$335,974	SOUTH HARRISON TOWNSHIP	\$125,740
FRANKLIN TOWNSHIP	\$536,229	SWEDESBORO BOROUGH	\$374,756
GLASSBORO BOROUGH	\$2,843,926	UPPER PITTSGROVE TOWNSHIP	\$175,058
GREENWICH TOWNSHIP	\$1,114,868	VINELAND CITY	\$73,168
HARRISON TOWNSHIP	\$388,162	WASHINGTON TOWNSHIP	\$2,459,152
LOGAN TOWNSHIP	\$630,429	WENONAH BOROUGH	\$290,259
LOWER ALLOWAYS CREEK TWP.	\$102,404	WEST DEPTFORD TOWNSHIP	\$5,053
MANNINGTON TOWNSHIP	\$25,208	WESTVILLE BOROUGH	\$860,776
MANTUA TOWNSHIP	\$1,420,697	WOODBURY CITY	\$850,628
MONROE TOWNSHIP	\$4,397,756	WOODBURY HEIGHTS BOROUGH	\$342,153
OLDMANS TOWNSHIP	\$98,997	WOOLWICH TOWNSHIP	\$182,145
PAULSBORO BOROUGH	\$544,486		

^{*}Includes additional dividends issued directly to members by the MEL and the EJIF.

Subrogation

- Refers to an insurer seeking reimbursement from the person or entity legally responsible for a claim after the insurer has paid out money on behalf of its insured
- Includes any money paid out for property damage, medical costs, deductible amounts, diminished value, pain and suffering, loss of consortium, etc.
- When pursuing, it is important to properly identify possible contractors, manufacturers, installers, suppliers, designers, subcontractors, etc. who might be held liable for claims against the JIF
- The JIF recommends that each municipality retain purchasing records, invoices, manufacturer's recommendations, specifications, instructions, damaged equipment, change orders, etc. for prompt identification and notification of responsible parties
- Municipalities must also retain all contracts, Certificates of Insurance & Hold Harmless Agreements, so that the responsible party can also be placed directly on notice of the lien rights

EXAMPLE

A police vehicle is struck by another party and a police officer is injured. We seek reimbursement from the other party to recover monies paid for our vehicle damages and for the police officer's injuries.

RECOVERIES

Money Collected in 2023: (Through 10/31/23)

\$444,590

Total Recoveries Since TRICO JIF Inception:

\$6,724,937

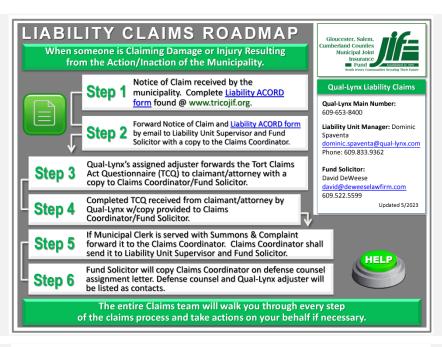


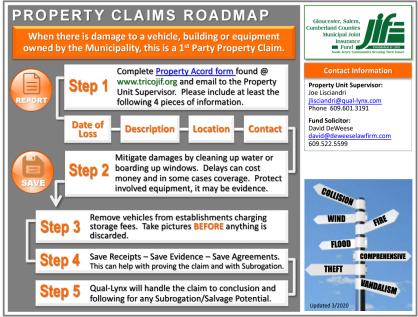
Results in Additional Savings for JIF Members!

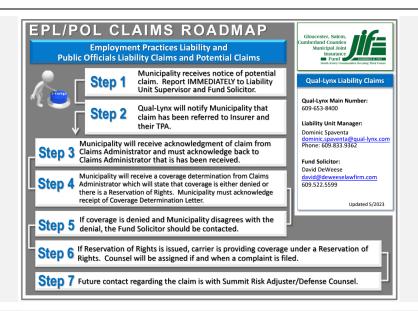


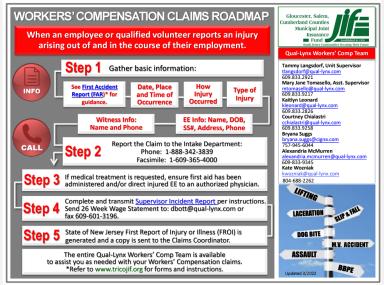
Claims Roadmaps

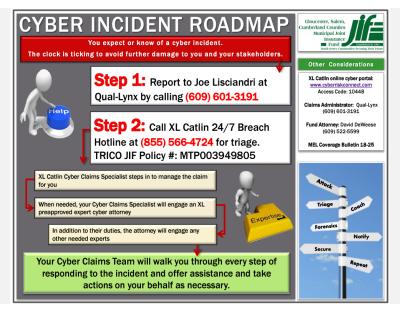
In an effort to streamline the claims reporting process, we designed **Claims Roadmaps** for each line of coverage. By following these clear directions, you can easily navigate through the necessary steps and access important contact information and links to essential forms, all conveniently located in one document. Located on the JIF Website under the **Claims** menu.











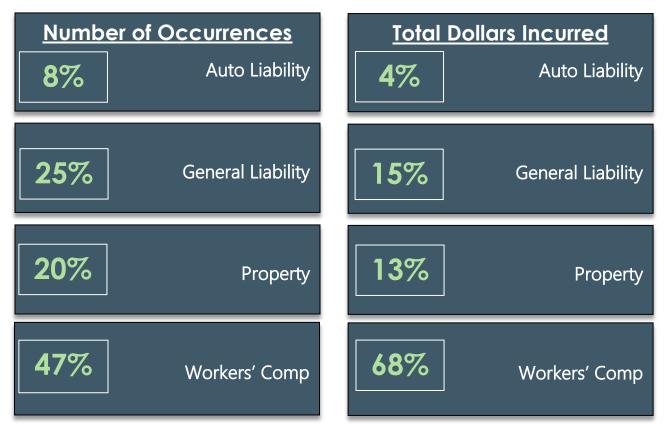
Claims Data

As illustrated below, 47% of the JIF's claims are Workers' Compensation, but they account for 68% of the JIF's claims dollars incurred. Upon joining the JIF, every member is required to appoint a Claims Coordinator who serves as a point of contact between the member and the JIF Claims Administrator. Special training, including the Claims Roadmaps are provided to the Claims Coordinator so that they are prepared to handle any claims situation that arises within their municipality.

The JIF Workers' Compensation Claims Adjusters are assigned a maximum of 150 indemnity files at any given time, allowing them to focus on working their files to achieve the best possible results.

The JIF also employs the services of the very best defense attorneys in South Jersey to defend the JIF's claims. Their knowledge of Workers' Compensation statutes and claims against public entities produces excellent results for the JIF and its members. Comprehensive Litigation Management Guidelines assure the JIF members that their claims are being defended in the most aggressive and cost-effective means possible.

CLAIMS BY LINE OF COVERAGE: FUND YEARS 2017-2022 (VALUED AS OF 9/30/23)



Claims: Managed Care

Medical and wage inflation significantly impact the JIF's Workers' Compensation costs, and the JIF must seek every possible way to control costs in this area. The JIF contracts with a managed care provider to assist in this endeavor. The JIF encourages all claims be reported within 3 days. Early reporting allows the JIF to better control the course of the claim from the very start to assure that the best possible medical treatment is provided.

A nurse case manager constantly monitors the course of medical treatment to make sure that essential services are delivered in a timely and cost efficient basis. Medical care is delivered through a PPO/EPO network of doctors who specialize in occupational injuries and agree to the Fund's rate schedule. Through October 2023, 91% of medical services were delivered through the PPO/EPO network facilities, resulting in significant savings.

Valued as of 10/31/23:

Claims Dollars Spent:

68%

Workers' compensation claims account for 68% of claims dollars expended over the past six years

TRICO Average Days to Report*:

5 Days

The cost of a claim grows higher and higher for each day that it is not reported *(Not COVID-19)

In Network Providers Savings:

64%

Most medical services are delivered through network facilities, resulting in significant savings

TRANSITIONAL DUTY

On a final note, the JIF's members have wholeheartedly embraced transitional duty, allowing injured employees to return to work in a productive role while completing their final course of treatment. Dollars saved in disability payments, indemnity costs, and overtime costs can be measured in the hundreds of thousands of dollars.

Through October 2023, TRICO members have used 68% of the Transitional Duty days available and saved \$285,542 by accommodating their employees.

AMONG THE HIGHEST IN THE STATE!

Spotlight on Safety

One of the most valuable benefits of membership in the Joint Insurance Fund is access to the many safety programs we offer. As a condition of membership, municipalities adopt a Safety Policy, establish active Safety Committees, investigate accidents, commit to conducting self-inspections, and participate in specialized training programs and seminars designed to reduce risk to employees and members of the public. The JIF Safety Incentive Program ties all of these elements together by recognizing and rewarding members for engagement in these activities.

Safety Policy

Adoption of a Safety Policy by the Governing Body shows a commitment from municipal leadership to the principles of safety and risk management.

Safety Committees

Safety Committees meet on a regular basis to review accidents, address safety issues, assign responsibility for completion of tasks, and evaluate all aspects of the safety program.

Accident Investigations

Your supervisors conduct accident investigations to determine the root cause of an incident. This review is a valuable tool in determining whether additional training or safety equipment is needed.

Self-Inspections

The JIF trains employees to look for hazards throughout the municipality. These inspections are documented and serve as valuable tools in addressing areas in need of improvement and defending negligence claims brought against the municipality.

Training

The JIF offers dozens of training programs designed to address sources of accidents that have the potential to injure employees and members of the public. Classes and seminars are conducted in person, on-line, and through virtual platforms.

JSO's

Job Safety Observation's provide insight as to how the jobs are performed regarding safety and adherence to procedure. Observations can also be used to describe a worker's position to a physician when trying to offer transitional duty or determine fitness for duty.

Spotlight on Safety

The TRICO JIF provides essential safety programs that deliver savings and stability to every member. A strong commitment to safety and risk management is key to the JIF's success.

On Site Safety Training

Leadership Academy

Fire / EMS Resources

PEOSH / OSHA Updates

Safety Incentive Program (SIP)

Member Consults

Written Program Compliance/Model Policies

Regional Training Seminars

Right to Know (RTK) Services

Shift Briefings (Tool-Box Talks)

Safety Director Bulletins

Equipment and Facilities Safety Checklists

Law Enforcement Consults

Driver Training Programs (S:ERVE)

Optional Safety Budget (OSB)

Infographics

Job Safety Observations

Job Hazard Assessments

MEL SAFETY INSTITUTE (MSI)

On Monday, May 1, 2023, the new MSI Learning Management System was launched.

- MSI LIVE: MSI LIVE are live, instructor-led in-person classes and live, instructor-led webinars. Since they are live, interactive, and instructor-led, the MSI can offer continuing education credits for many municipal designations and certifications. Through 11/1/2023, 1,007 MSI LIVE training events occurred this year.
- MSI NOW: MSI NOW are recorded videos and new streaming online classes. Through 11/1/2023, 1,738 MSI NOW training events occurred this year.
- MSI EXPO: MSI EXPO is in-person training opportunities throughout New Jersey in a calendar year. Employees will be able to attend one 4-hour "track" of training in the various topics offered:
 - Excavation, Trenching, and Shoring (4 Hours)
 - Flagger and Work Zone Safety (4 Hours)
 - Fast Track to Safety (Haz/Com, Bloodborne Pathogens, Lockout/Tagout, Fire Safety)
 - Confined Space Entry (3 Hours)
 - Practical Leadership (3 Hours)
- MSI VIDEO BREIFINGS: These short video briefings are designed to focus on one limited topic. These videos are a quick and effective way to add best practices to your regular safety briefings. Examples:

Asbestos Safety Overview	Fire Extinguisher Monthly Inspections
Playground Risk Management	Safety Committee Meetings
Safety Committee Best Practices	Customer Service
Exiting and Entering Trucks	Mark Out Safety

Safety Director Initiatives

The Safety Directors Office at J.A. Montgomery Consulting conducts law enforcement risk management activities. In 2023, we visited 24 law enforcement agencies. During these consultations, we supplied guidance documents on police licensing, mental health services (988), Use of Force, social media, School Threat Assessment Teams, cyber security, and employee wellness.

The New Jersey Municipal Excess Liability Fund incentivizes police chiefs and command-level officers to attend risk management training on a biennial basis. In 2023, personnel from J.A. Montgomery conducted six training sessions to meet this requirement. The training included presentations on qualified immunity, the Law Against Discrimination, (CEPA) Conscientious Employee Protection Act, Gap Analysis, and continuous improvement.

Member municipalities of the RPA-managed joint insurance funds hosted two four-day first-line supervisors classes. The Career Survival Class for Police Officers, Preparing for First Amendment Audits, and Below 100 were also offered to the members, and they were well attended.

The Law Enforcement Team at J.A. Montgomery looks forward to serving the needs of our members in 2024.



Safety Director Keith Hummel
Presents at the TRICO JIF Planning Retreat
July 2023

Wellness Initiatives

Numerous studies indicate a continuous rise in stress, burnout, anxiety, and depression among surveyed employees nationwide. A significant portion of young workers acknowledge the need for assistance in managing their emotional and mental health challenges. Meanwhile, 43% of middle managers report experiencing burnout, and a concerning number of U.S. adults have even received diagnoses of depression at some stage. It is unquestionable that an employee's mental and emotional well-being significantly impacts every facet of their work and overall quality of life.

Over the last several years, the Joint Insurance Fund has directed increased attention towards the escalating costs associated with Workers' Compensation claims linked to employee comorbidities. These comorbidities, in turn, contribute to deteriorating health outcomes, impacting overall quality of life. The ongoing stress of daily life, coupled with inadequate coping strategies, directly affects mental fitness and overall health and safety. Hence, reducing and managing stress remains a central focus of the JIF Wellness Program.

Considerable effort has been dedicated to implementing compelling wellness initiatives. While they undeniably enhance employees' experiences in dealing with health challenges such as nutrition and exercise by elevating their knowledge and insight, these efforts lack a fundamental element: fostering a culture of **engaged** workers willing to **adjust their mindset** for personal growth and that of the overall municipality.

The mental fitness or mindset of individuals not only influences their reactions in various situations but also plays a role in the onset of chronic diseases and impacts hardiness—essential for recovery after facing challenges. By prioritizing our employees' mental fitness, we aim to achieve several outcomes:

- Diminish stress by teaching them proven tools for mental clarity and emotional composure
- Enhance resilience to effectively navigate setbacks and challenges
- Foster increased collaboration, leading to heightened engagement
- Mitigate comorbidities by shifting mindsets towards self-respect and motivation for self-care

Looking ahead to 2024, my goal is to reach more employees through diverse wellness approaches and coaching opportunities aimed at nurturing self-awareness and furthering engagement by tending to the holistic needs of each individual.

2024 Roadmap to Wellness:

- Educate employees on mental fitness to reduce stigma and encourage conversation. Promote services offered through municipality's Employee Assistance Program (EAP).
- Provide individual and group coaching/accountability support to municipal employees.
- Facilitate 3 Wellness Advisory Committee meetings to review our current Wellness Programs and 3 virtual group support sessions for all municipal Wellness Coordinators.
- Continue to share the Targeting Wellness Newsletter, periodic wellness workshops, educational handouts and presentations to all employees for their continued knowledge and increased awareness on making healthier lifestyle choices.
- Identify new resources and vendors in the community or online who align with our efforts in the promotion of wellness.
- Support Law Enforcement and other First Responders with the offering of a Transformational Leadership and Crisis Response Program tailored to their specific needs.

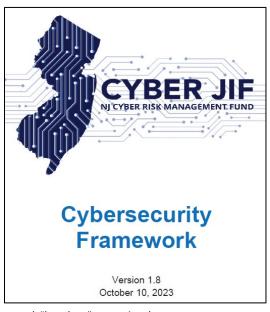
Debby Schiffer, Your JIF Wellness Director debby_schiffer@targetingwellness.com

Technology Risk Services

CYBER JIF PROGRAM AND NEW STANDARDS

The NJ Cyber JIF has released revised guidelines for the cyber security framework and restructured the deductibles. A copy of the revised cyber security framework is found under the **Cyber** menu on the JIF website. In addition, NJ Cyber JIF launched their 'Members Only' section of the site to prevent our communications from becoming a "road map" to bad actors. All documents concerning our risk control program, cyber framework, template policies and claim reporting is password protected.

The Cyber JIF has moved the goal posts closer to YOU. The current Minimum Security Standards have been broken down into Basic and Intermediate "buckets". All of the requirements are the same but have now been split into two "buckets" for



your convenience. All the requirements and benefits for the Advanced "bucket" remain the same.

If you have already filed paperwork for the current Minimum Security Standard <u>and</u> it has been <u>accepted</u> by the Fund Underwriter, then you automatically qualify for the Intermediate "bucket'. You do not need to resubmit the paperwork to the Fund Underwriter for approval. You do have to be in compliance with the approved standards at the time of a cyber incident to be eligible for deductible reimbursement.

The revised deductibles are as follows:

Not In Compliance: \$50,000 deductible plus 20% of next \$300,000 in Co-Insurance (\$60,000) =

\$110,000 Total Cost

Basic: \$35,000

Intermediate: \$20,000

Advanced: \$0

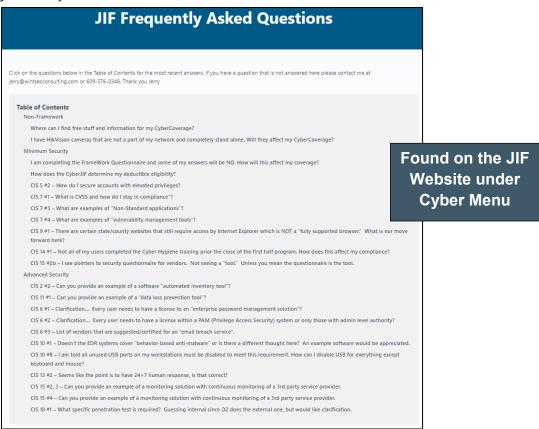
The Cyber JIF's Program aims to reduce the potential risk of a cyber-incident and improve the overall security posture of members. You can use your allotted Cyber EPL budget amount to offset the cost of implementing any of the requirements to become compliant with the program.

Technology Risk Services

CONTROLLING TECHNOLOGY RISKS

To combat the rise in cybersecurity threats, the JIF continued services with vendors to deliver training to our members:

- Wintsec Consulting: Jerry Caruso of Wintsec Consulting LLC is your JIF's dedicated Technology Risk Management Director. Cyber is very unique peril, and Jerry will assist JIF Members and/or their IT vendors in understanding and complying with NJ Cyber JIF security standards.
- Wizer specializes in cybersecurity and data privacy employee awareness programs. Throughout the year, members assigned the "Cyber Security Awareness Training" course studied password best practices, tips to avoid malware, social media usage and much more. In addition, they provide Phishing Assessments to municipal employees which improves the ability to recognize and avoid phishing attacks, thereby reducing the risk of falling victim to cybercriminals.
- D2 Cybersecurity provided Members with other technical services including External Network Vulnerability Scanning and Penetration Testing. Our member municipalities receive monthly vulnerability scan reports from D2 which should be reviewed with their IT vendor to ensure any critical or high severity vulnerabilities are addressed.



The availability of Cyber Insurance is becoming very restrictive and insurers are cancelling coverage for entities that do not implement safeguards to protect themselves from cyber-attacks.

Risk Management

EPL/POL Programs

Employment Practices Liability (EPL) Helpline • Model EPL/POL Policies & Procedures Land Use Liability Training Booklet on JIF Website

Law Enforcement Risk Management Tools

Online Training • Law Enforcement Bulletins • Law Enforcement Risk Management Consultant Police Chief Ad Hoc Committee • Police Accreditation Financial Incentives

MSI Law Enforcement Resources on NJ MEL Website

ORIGAMI

ORIGAMI is a private, customized exposure database management system for the JIF members to manage their exposure data to better control risks.

TRICOJIF.ORG Website

Download monthly agenda packets and meeting minutes, access contact information, review JIF policies and procedures for various programs, request certificates of insurance, and obtain vouchers or other important documentation. <u>Visit the TRICO.ORG Website here.</u>

Cyber

Cyber JIF • Cyber Hygiene Training • Phishing Exercises • System Vulnerability Scanning Penetration Testing • Model Policies & Procedures • Prompt Breach Recovery Services

Wellness Incentive Program

Designed to assist members in meeting their own Wellness Objectives by providing financial reimbursement for wellness and health related items and programs geared toward reducing Workers' Compensation costs.

Additional Financial Tools

Optional Safety Budget (OSB) \bullet Safety Incentive Programs (SIP) \bullet EPL / Cyber Risk Management Budget

Other Risk Management Tools

Model Indemnification & Hold Harmless Language Agreement
TULIP (Tenant User Liability Insurance Program) • Certificate of Insurance Guidelines
Model Municipal Facility Use Agreement

EPL/POL Programs

Sexual harassment, hostile work environment, and similar employment issues present a unique risk to public entities. Managers and supervisors must understand the critical role that they play in managing this area of risk. A strict "No Tolerance" policy must be established and understood by everyone in the organization. Fortunately policies and training that address these issues are abundantly available through your JIF:

MANAGERS AND SUPERVISORS TRAINING

Every two years, the JIF offers Managerial and Supervisor Training focusing on the prevention of harassment and discrimination, implicit bias, addressing employee complaints, the role and obligations of a manager, and the enforcement of municipal policies and procedures. Multiple virtual sessions were held throughout 2023.

POLICE COMMAND STAFF TRAINING

Police Departments are involved in a high percentage of employment-related litigation, and this training offered is one of the required elements for the incentive under the MEL's Employment Practices Liability (EPL) Plan of Risk Management program. Failure to attend training can lead to costly litigation and may result in higher co-pays and deductibles for EPL. Multiple in person sessions were held throughout 2023.

NON-SUPERVISORY EMPLOYEE AND VOLUNTEER TRAINING

Offered through the MEL Safety Institute (MSI), this effective anti-harassment program includes training on the right of each employee to a workplace free of harassment and each employee's duty to respect the rights of all other employees.

LAND USE TRAINING

In response to a growing number of Public Official Liability claims being brought against member municipalities due to the actions of their Land Use Board(s), the JIF developed a <u>Land Use Liability Training</u> <u>Booklet</u> that outlines some of the most common causes of Land Use litigation. Located under the EPL tab on the JIF website.

"There was a lot of useful information provided at the 2023 JIF Planning Retreat, real life scenarios that I've never had before. Nice to have some tools in my toolbox."

Joy Gunn, Municipal Clerk/Administrator National Park Borough

Updated EPL Policies

Members who have adopted the MEL's model employment practices risk control program are eligible for lower deductibles. These programs must be updated every two years to remain eligible. Required items include the following:

- Adopt and distribute updated Personnel Policies and Procedures Manual
- Complete the Managerial and Supervisory Training (Over 650 Personnel Trained in 2023*)
- Complete Police Command Staff Training (Over 500 Police Command Staff Trained in 2023*)
- Offer Anti-Harassment training to all other personnel
- Adopt the Model Civil Rights resolution
- Distribute Conscientious Employee Protection Act notice to all personnel
- Adopt and distribute the Employee Handbook
- Review NJ MEL Helpline for Employment Practices

Compliance with the program will result in lower deductibles, co-insurance and help prevent claims.

*Includes ACM, BURLCO and TRICO JIFs

Employment Practices Helpline



Employment related liability claims continue to present themselves, triggering significant financial, reputational, and public relations concerns for our members. These claims include allegations of discrimination, sexual harassment, hostile workplace, and whistleblower retaliation. While your Joint Insurance Fund issues Model Employment Policies and Procedures, Employee Handbooks, and bi-annual seminars for managers and supervisors, issues arise that require immediate support.

The <u>Employment Practices Helpline</u> was created in March 2019 to specifically address this need. This dedicated resource guides members on employment related issues. Designated municipal officials can call 1 of 3 municipal attorneys with expertise in NJ Employment Law and receive guidance on issues ranging from the Family Medical Leave Act, the Americans with Disabilities Act, as well as Wage and Hour inquiries.

The purpose of the Helpline is to help members avoid pitfalls in addressing these issues that may result in costly litigation and reputational harm.

Total Calls Since Launch of Helpline in March of 2019: 321
Total calls in 2023: 78

(Includes calls from all MEL affiliated JIFs)

OPRA Roadmap

The Open Public Records Act (OPRA) is a New Jersey law that governs public access to government records maintained by public agencies in New Jersey. To streamline the request process, we developed an OPRA Request Roadmap for all JIF members. The Roadmap clearly describes each step and who to contact – all in one easy to read document. Find it on the JIF website under "Operational Policies" on the Operating Documents page.

OPRA REQUEST ROADMAP

The Municipal Clerk receives an OPRA request seeking documents pertaining to an ongoing or closed lawsuit or requesting other claims information.

STEP 1:

Review your files for documents that are responsive to the OPRA request. If responsive documents are located, the documents should be reviewed by the Municipal Solicitor to determine if the documents should be released.

STEP 2:

If, after the review of your municipal files, you believe that the JIF may have documents that are responsive to the request that are <u>not</u> in the possession of the Municipality, then forward the request to Kris Kristie (<u>Kristi_Kristie@rpadmin.com</u>) in the Executive Director's Office <u>specifying the</u> documents you already have in your possession.

STEP 3:

Executive Director's Office will request the documents from Qual-Lynx. Documents received from Qual Lynx will then be forwarded to the Fund Solicitor to determine if they can be released. Once approved, Qual-Lynx will forward the approved documents to the Municipal Clerk.

STEP 4:

The Municipal Clerk then forwards the documents that are responsive to the request to the original OPRA requester <u>once the Clerk makes all necessary redactions</u>. (Vaughn Index*)

The JIF recognizes the time constraints built into the OPRA statute and will respond to the Municipal Clerk as quickly as possible. In some cases, an extension of time may be required and must be requested by the Municipal Clerk.

NOTE:

- <u>Do NOT send the request to the Fund Solicitor or Qual-Lynx directly</u>, as all OPRA requests for information held by the JIF must be recorded by the JIF.
- The Executive Director's office will not respond directly to an OPRA requester for a request that was
 received by the Municipal Clerk of a member municipality.
- The Executive Director's office will only respond to those parts of the OPRA request that pertain to information held by the JIF. The Clerk must obtain all other documents from all other sources, and the Municipal Solicitor should review those documents prior to their release.

*Vaughn Index: index explaining redactions., i.e. PII or PHI



Fund Committees



EXECUTIVE CLAIMS COMMITTEE

- Focal point for communication between Claims Administrator and Fund Commissioners
- Reviews Payment Authorization Requests (PARs) and litigation strategies with Fund's Attorney
- Advises the Executive Committee regarding claims administration and payments



COVERAGE COMMITTEE

- Focal point for discussion on issues pertaining to coverage, underwriting, and reinsurance
- Advises on coverage requirements, industry issues, the efficiency and clarity of the JIF in addressing areas of insurance outside of its normal purview, retention and reinsurance issues, and underwriting guidelines



EMPLOYMENT PRACTICE LIABILITY & CYBER COMMITTEE

- Advises the Executive Committee on the source, amount, and types of claims and their financial impact on members and on the JIF
- Reviews observational, statistical, and historical information and recommends policies to be adopted to eliminate, reduce, or mitigate the financial impact of these claims on the membership



FINANCE COMMITTTEE

- Creates annual budget to fund claims and special programs
- Oversees the annual JIF audit
- Reviews financial position and recommends the return of surplus to members



NEW MEMBER REVIEW COMMITTEE

Reviews applications from municipalities who wish to become members of the JIF for compliance with membership criteria including safety programs and risk factors



NOMINATING COMMITTEE

- Comprised of the Chairs of all standing Committees of the JIF, the two most recent past JIF Chairpersons still serving as a Fund Commissioner, and two members at large chosen by the sitting JIF Chair
- Reviews and nominates candidates for positions on the Executive Committee



EXECUTIVE SAFETY COMMITTEE

- Advises Executive Committee on safety policies, performance of members
- Works with the Safety Director to identify services which may be provided by the JIF to member municipalities in order to reduce the risks of accidents



STRATEGIC PLANNING COMMITTEE

Serves as the focal point for communication between the Administrator, the Fund Commissioners, and other professionals regarding long range strategies which should be pursued to ensure the integrity, growth, and viability of the JIF

Mission Statement

We are an organization of municipalities united to achieve savings and stability through comprehensive insurance, safety, and claims management programs dedicated to reducing public sector risk.

JIF Programs Reduce Municipal Risk Long Term Solutions
Save YOU Money

Provide Financial Strength and Stability

Tailored To All Areas Of Your Municipality:

Police • Fire • EMT • DPW • Administration Parks and Recreation • Elected Officials

GLOUCESTER, SALEM, CUMBERLAND COUNTIES MUNICIPAL JOINT INSURANCE FUND (TRICO JIF)



SUPERIOR COVERAGE

CUTTING EDGE PROGRAMS

FINANCIAL STABILITY AND STRENGTH

- Over \$26.4 million in Dividends Released To JIF Members
- Coverage Designed for Municipal Government
- Comprehensive In Person and Online Training
- Member Driven Decisions
- Strong Claims Management
- Professional Litigation Management
- Effective Risk Management
- Tailored Safety and Wellness Initiatives
- EPL/POL Helpline
- Cyber Risk Management Services
- Law Enforcement Risk Management Services





Serving South Jersey Municipalities Since 1991

Visit our website at www.tricojif.org



DISCOVER THE POWER OF THE JIF.



Tens of millions of dividends returned to your community.
That's the power of the Municipal Joint Insurance Fund.

